



Benson Onchiri

Salesman

CONTACT ME

- ✉ Onchiribenson69@gmail.com
- ☎ +971562646031
- 📍 Industrial Area,17, Sharjah

EDUCATION

International Sales &Marketing degree
IBA university (Kolding Denmark)
2017-2019

AP Degree in Logistics Management
Erhvervsakademiet Lillebælt university Denm
2015-2017

Diploma in Disaster management
Zetech University
2006 - 2007

SKILLS

- Sales skills
- Negotiating skills
- Microsoft office suit
- Excel
- Driving

WORK EXPERIENCE

Marchendiser 2022-date

Dubai Refreshment (Pepsi)

- help Dubai refreshment optimize their sales and profits by ensuring all my designated stores are stocked with the right products in the right quantities,Collaborating with all my departments heads to ensure proper execution of plans.
- Creating and organizing promotions and advertising campaigns.
- Managing the educational materials for training employees.
- Managing layout plans my customers and maintain inventory of products.

Salesman 2019-2022

Coca Cola(carlsberg) Denmark

Generating sales leads, meeting and exceeding sales goals, negotiating contracts with prospective clients, helping determine pricing schedules for quotes, promotions and negotiations, preparing weekly and monthly reports, giving sales presentations to a range of prospective clients, promoting the company and finally maintaining clients records.

Logistics Assistant 2018-2019

DHL Denmark

Organising goods dispatch, confirming of orders, attending to customer complaints, generating staff schedules, writing weekly reports, supervising of the warehouse staffs and sorting packages.

Salesman 2009-2011

French Departmental stores Dubai

REFERENCES

Emanuel Okicha

Salesman Dubai Refreshment

Phone: +971581177605

Email: emmanuel.munene@pepsidrc.ae

Maria Beyer

Sales Manager Carlsberg group.

Phone: +4542323371

Email: Provide upon request.