

BRIAN BRITO AMIMO

Sales Associate | Sales Driver

Location: Nairobi, Kenya | Phone: +254 701 231 186 | Email: chiefamimo@gmail.com

PROFESSIONAL SUMMARY

Reliable and results-driven Sales Associate and experienced Sales Driver with over four years of international-standard experience in sales, customer service, and product distribution. Proven track record of achieving consistent daily sales revenue of approximately USD 200 through persuasive selling and strong customer relationships. Skilled in safe driving, route planning, cash handling, and teamwork within fast-paced environments.

CORE COMPETENCIES

- Sales & Customer Service
- Persuasive Communication
- Product Distribution & Delivery
- Cash Handling & Sales Reporting
- Route Planning & Time Management
- Safe & Defensive Driving
- Team Collaboration
- Reliability & Work Ethic

PROFESSIONAL EXPERIENCE

Sales Associate / Sales Driver

Mwanainchi Bakery – Nairobi, Kenya

July 2021 – August 2025

- Sold and distributed bakery products to retail outlets and individual customers
- Consistently generated average daily sales of USD 200 through effective sales techniques
- Delivered products safely and on schedule while following assigned delivery routes
- Maintained strong customer relationships to encourage repeat business
- Managed cash transactions accurately and completed daily sales reports
- Coordinated with warehouse and production teams to meet delivery deadlines
- Ensured proper handling, quality, and presentation of products during transportation

EDUCATION

Academic certificates available upon request (scanned copies available).

ADDITIONAL INFORMATION

- Available for international employment (subject to visa requirements)
- Flexible with working hours and shifts
- Strong understanding of logistics, delivery operations, and customer-facing roles