

# LUTHER OBANDAH OMONDI

Phone: +254 799 681 195 | Email: lutherobandah95@gmail.com

## Professional Summary

Dynamic and results-driven professional with a background in laboratory science and a proven track record in sales and customer service. Adept at building client relationships, understanding complex products, and delivering value-driven solutions. Strong communicator fluent in English and Swahili, with a passion for advancing healthcare through strategic sales initiatives.

## Key Skills

- Medical and Scientific Product Knowledge
- Client Relationship Management
- Consultative Selling Techniques
- Communication & Presentation
- Public Relations & Customer Engagement
- Analytical & Problem-Solving Skills
- Bilingual: English and Swahili

## Professional Experience

### Telesales Cashier

*Zentalk Marketing Ltd | Nov 2024 - Mar 2025*

- Engaged customers via phone, explaining product features and guiding purchase decisions.
- Met and exceeded sales targets through effective communication and rapport-building.
- Gained insight into consumer behavior and improved upselling techniques.

### Sales Agent

*Jubilee Insurance | Sep 2017 - May 2018*

- Sold insurance packages by clearly articulating benefits and addressing client concerns.
- Built strong client relationships, which led to repeat business and referrals.
- Tracked leads, managed sales pipelines, and exceeded monthly targets.

### Laboratory Technologist Intern - Chemistry Lab

*Maseno University | Feb 2022 - Apr 2022*

- Conducted laboratory tests and supported research activities, building familiarity with scientific terminology and procedures.

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- Collaborated with faculty and peers to ensure accuracy and safety in chemical handling.
- Strengthened ability to interpret data and communicate findings clearly.

## **Cashier & Line In-Charge**

*Manna Supermarkets Ltd | Aug 2020 - Oct 2020*

- Supervised daily operations and ensured efficient customer service at checkout.
- Managed inventory flow and provided training to new staff.

## **Education**

Technical University of Mombasa

Diploma in Analytical Chemistry (Credit) - Expected 2025

## **References**

Dr. Marriam Swaleh

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