

## **CHRISTOPHER OTIENO MBOYA**

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### **PERSONAL PROFILE**

To work with full strength in a dynamic organization that provides new challenges which help add value to the organization and individuals. Seeking a challenging career to value on time performance, where I can enhance working skills and experience which will help achieve target.

### **KEY SKILLS AND COMPETENCIES**

- Ethics and integrity-Genuine desire to adhere to the highest ethical standards in my work and to respect intellectual property. Collaboration- Able to collaborate effectively with colleagues and other stakeholders to reach the firm's objectives.
- Problem-solving- Strong in identifying problems, developing solutions and adapting their approach as needed. Relationship management -Proven ability to build and maintain strong client relationships, fostering trust and loyalty to drive long-term business partnership.
- Organization and time management - committed to managing time effectively, prioritizing tasks and keeping track of deadlines.

### **PROFESSIONAL EXPERIENCE**

**MOMBASA MAIZE MILLERS      FEB 2025 TO DATE**

**SALESMAN DRIVER**

#### **DUTIES**

*Collect payments and handle invoices; Adhere to all safety and driving regulations.*

*Processed invoices and collected payments, ensuring financial accuracy*

*Record sales or delivery information on daily sales.*

*Develop and maintain positive relationships with customers by providing excellent customer service*

**BOWIP AGENCIES LIMITED FEB 2023 - SEP 2024**

**DIRECT SALES REPRESENTATIVE**

### Duties and Roles

- Engaged with customers in person, over the phone and online to present products and services and made sales directly to them. Negotiating terms, pricing, and loyalty programs with customers to close sales and secure commitments, ensuring profitability and customer satisfaction
- Resolving customers complaints and issues if any before making the sale also making sure they are well informed about the sales promotion. Preparing weekly sales reports and presenting them to the higher management.

### **PANJATANI AUTO SPARES LIMITED MAY 2019-JAN 2023**

#### **SALESMAN**

### Duties and responsibilities

- Processed sales transactions after collaborating and negotiating with the Customer.
- Resolved customers complaints and handled their returns, price changes and Discounts maintained an in-depth understanding of the company's products.

### **KITUI FLOUR MILLS MOMBASA JULY 2017 - JAN 2019**

#### **STACKER AND LOADER**

### Duties and roles

- loading trucks- Carefully loading products onto the trucks from pallets. Maintaining cleanliness-Keeping the warehouse and storage area always clean and organized, also Following safety measures - Adhering to warehouse safety guidelines to prevent accidents
- Pallet stacking- Arranging products on pallets in an organized manner, considering time of production and stability.

### **EDUCATION**

- 2017 University of Nations (YWAM) - Discipleship Training Certificate
- 2013-2016 Kenyatta High School - KCSE certificate
- 2004-1012 Fountain Gate Preparatory School- KCPE certificate

### **TRAINING AND WORKSHOP**

- Certificate in Discipleship Training
- Certificate in computer packages

**REFEREES**

1. Batista Wanjala

Supervisor Bowip Agencies Ltd

Tel-0796 140544

2. Mujtaba Hajj

Manager -Panjatani Auto Spares Ltd

Tel- 0722 264134

3. Mr. Omar Babu

Sales representative

Mombasa Maize Millers.

Tel - 0704671700