

# CURRICULUM VITAE

## FESTO OTIENO OLUOCH

P.O. Box 52-40400 Suna Migori, Kenya

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0797331431

### PERSONAL DETAILS

<b>Nationality</b>	:	<b>Kenyan</b>
<b>County</b>	:	<b>Migori</b>
<b>I.D. NO</b>	:	<b>33743778</b>
<b>DATE OF BIRTH</b>	:	<b>1997</b>
<b>GENDER</b>	:	<b>MALE</b>
<b>MARITAL STATUS</b>	:	<b>Married</b>
<b>Religion</b>	:	<b>Christian</b>
<b>Language</b>	:	<b>English Swahili Dholuo</b>

### PROFILE

A hard working, focused, determined and honest. Able to work independently even without supervision a valuable member of a successful and productive team who encourages collaborative working and inspires trust and confidence in clients and colleagues alike

### OBJECTIVE

A self-motivated Customer management officer who can work efficiently and productively. Ability to be a team player and leader with minimum supervision.

### WORK EXPERIENCE

#### 2015 – 2019

Senior solar energy promoter

#### Responsibilities

- ❖ Generate customer leads to develop new accounts;
- ❖ Prepare proposals, quotes, contracts, or presentations for potential customers
- ❖ Select solar energy products, systems, or services for customers based on thermal or electric energy requirements, site conditions, or price.

#### 2019 – 2021

## SUBSEP (COMMANDO) Sub Solar Energy Promoter

### **Responsibilities**

- ❖ Communication with customers
- ❖ Providing excellent customer service
- ❖ Conducting sales
- ❖ Educating customers
- ❖ Managing repayments
- ❖ Implementing marketing strategies.

### **2023 - 2024**

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Academic Officer of Computer Skills at Kisii Kenya Institute of Management and Technology

### **Responsibilities**

- ❖ Provide professional leadership and management for the subject to secure a high quality of teaching, effective use of resources and the highest standards of learning and achievement of all students.
- ❖ Play a leading role in developing school policy through Heads of Department and departmental meetings
- ❖ Evaluate the effectiveness of teaching and learning of the subject's curriculum.
- ❖ Establish priorities and targets for the department's development and review their progress.
- ❖ Set targets for staff and students and monitor progress, within the context of school and departmental targets
- ❖ Understand the needs of their own subject and appreciate the way that other subjects contribute to the overall education of the students.
- ❖ Efficiently and effectively carry out lesson observations and report back to the Head of Faculty and Director of Studies.

## ACADEMIC QUALIFICATIONS

### January – June 2014

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#### Mbita ICT Centre

**Certificate** Basic Computer Application

#### The core values through :

- ❖ Responsible for learning all aspects of computer systems, hardware, software and networking.

### 2010 – 2013

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#### Gina Mixed Secondary School

Kenya Certificate of Secondary Education **KCSE** (D Plain)

### 2002 – 2009

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#### Anding'o Primary School

Kenya Certificate of Primary Education **KCPE** (C Plain)

## ACADEMIC SEMINARS

### 4<sup>TH</sup> May 2021

Solar Energy Partner (**S.E.P.**) Delinquency Tool Training at Ndhiwa Headquarters

### 15<sup>TH</sup> March 2021

Solar Energy Partner (**S.E.P.**) Training

### 14<sup>th</sup> April 2021

**Know Your Customer** and sometimes **Know Your Client** (**K.Y.C.**)

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## Personal Skills

- ❖ Active listening
- ❖ Good in communication
- ❖ Computer skills
- ❖ Problem solving
- ❖ Time manager
- ❖ Customer service

## REFEREES

### **1. Erick Omondi**

TSM Officer Homa Bay  
Tel 0798846315

### **2. Peter Kennedy Owuor**

TSE Manager Ndhiwa  
Tell: 0729857685

### **3. Hendry Amimo**

EEC Manager Ndhiwa  
Tell: 0725695644