

## CURRICULUM VITAE

# FESTO OTIENO OLUOCH

P.O. Box 52-40400 Suna Migori, Kenya

festootieno322@gmail.com

0797331431

### PERSONAL DETAILS

Nationality	:	Kenyan
County	:	Migori
I.D. NO	:	33743778
DATE OF BIRTH	:	1997
GENDER	:	MALE
MARITAL STATUS	:	Married
Religion	:	Christian
Language	:	English Swahili Dholuo

### PROFILE

A hard working, focused, determined and honest. Able to work independently even without supervision a valuable member of a successful and productive team who encourages collaborative working and inspires trust and confidence in clients and colleagues alike

### OBJECTIVE

A self-motivated Customer management officer who can work efficiently and productively. Ability to be a team player and leader with minimum supervision.

### WORK EXPERIENCE

**2015 – 2019**

Senior solar energy promoter

#### Responsibilities

- ❖ Generate customer leads to develop new accounts;
- ❖ Prepare proposals, quotes, contracts, or presentations for potential customers
- ❖ Select solar energy products, systems, or services for customers based on thermal or electric energy requirements, site conditions, or price.

**2019 – 2021**

## SUBSEP (COMMANDO) Sub Solar Energy Promoter

### **Responsibilities**

- ❖ Communication with customers
- ❖ Providing excellent customer service
- ❖ Conducting sales
- ❖ Educating customers
- ❖ Managing repayments
- ❖ Implementing marketing strategies.

## **2023 - 2024**

---

## Academic Officer of Computer Skills at Kisii Kenya Institute of Management and Technology

### **Responsibilities**

- ❖ Provide professional leadership and management for the subject to secure a high quality of teaching, effective use of resources and the highest standards of learning and achievement of all students.
- ❖ Play a leading role in developing school policy through Heads of Department and departmental meetings
- ❖ Evaluate the effectiveness of teaching and learning of the subject's curriculum.
- ❖ Establish priorities and targets for the department's development and review their progress.
- ❖ Set targets for staff and students and monitor progress, within the context of school and departmental targets
- ❖ Understand the needs of their own subject and appreciate the way that other subjects contribute to the overall education of the students.
- ❖ Efficiently and effectively carry out lesson observations and report back to the Head of Faculty and Director of Studies.

## ACADEMIC QUALIFICATIONS

### January – June 2014

---

**Mbita ICT Centre**

**Certificate** Basic Computer Application

#### **The core values through :**

- ❖ Responsible for learning all aspects of computer systems, hardware, software and networking.

### 2010 – 2013

---

**Gina Mixed Secondary School**

Kenya Certificate of Secondary Education **KCSE** (D Plain)

### 2002 – 2009

---

**Anding'o Primary School**

Kenya Certificate of Primary Education **KCPE** (C Plain)

## ACADEMIC SEMINORS

#### **4<sup>TH</sup> May 2021**

Solar Energy Partner **(S.E.P.)** Delinquency Tool Training at Ndhiwa Headquarters

#### **15<sup>TH</sup> March 2021**

Solar Energy Partner **(S.E.P.)** Training

#### **14<sup>th</sup> April 2021**

**Know Your Customer** and sometimes **Know Your Client (K.Y.C.)**

---

## Personal Skills

- ❖ Active listening
- ❖ Good in communication
- ❖ Computer skills
- ❖ Problem solving
- ❖ Time manager
- ❖ Customer service

## REFEREES

### **1. Erick Omondi**

---

TSM Officer Homa Bay  
Tel 0798846315

### **2. Peter Kennedy Owuor**

---

TSE Manager Ndhiwa  
Tell: 0729857685

### **3. Hendry Amimo**

---

EEC Manager Ndhiwa  
Tell: 0725695644